

**GMCS D RATE STUDY PROPOSAL COMPARISON**

<b>Company</b>	<b>Hildegard Consulting</b>	<b>NBS</b>	<b>Handsford Consulting</b>
POC	Mark Hildebrand	Greg Clumpner	Cahterine Hansford
Position	Owner	Director	Owner
Rate	\$210/hr	\$250/hr	\$185/hr
Location	Oakland, CA	Sacramento Branch HQ in Temecula	Truckee, CA
Experience	20 years	35 years	20 yrs
Proposed Price	\$46,620	\$38,400	\$28,000
Estimated Hrs	222	192	164
Avg \$\$/Hr	\$210	\$200	\$171
Number Of Meetings	3 meetings; 2 presentations - telphonic/virutal	Regular virtual meetings; in person meetings as additional cost	4 in person meetings at District's office
Schedule	June - January	TBD	6-8 month process
Tasks	1. Project Scoping 2. Data Collection/Analysis 3. Rate Model Development 4. Cost-of-service Analysis 5. Report and Alternatives 6. Prop 218 Implementation	1. Data Collection 2. Financial Plan 3. Evaluate water demand 4. Cost-of-service Analysis 5. Rate Design Analysis 6. Report and Alternatives 7. Prop 218 Implementation	1. Orientation 2. Data collection 3. Cost-of-service Analysis 4. Report and Alternatives 5. Prop 218 Implementation Optional: SDC Study Optional: Reulatory fee review